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Best Time of Year to Sell a Home

SPRING

- More buyers are entering the market to buy
- Homes tend to sell quicker
- Enhanced curb appeal from trees and blooming flowers
- Budgets are in place and buyers are more ready to move

SUMMER

- Longer days can allow for more showings
- Families looking for a new home want to close before the school year starts
- Open houses attract more buyers
- More people are out and about
- Curb appeal is at its peak with green grass and everything is in full bloom

FALL

- The peak season of selling is winding down
- Less homes on market
- Serious buyers are looking to move before the holidays
- The foliage is changing colors which can make for beautiful and vivid photos

WINTER

- There are fewer homes on the market (less competition for you)
- Companies are hiring new employees increasing relocation and new buyers in the marketplace
- Only serious and qualified buyers looking for homes during this season

SO WHICH SEASON IS BEST FOR YOU?

There are upsides and downsides to selling a home during each season. We can help you sell your home at any time of the year! You must choose when it is right for you!